

FAIRMONT HOTELS & RESORTS



ADDENDUM TO STATIC RATE WHOLESALE AGREEMENT (FIT)

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This Addendum to Static Rate Wholesale Agreement (FIT) (the “FIT Addendum”) is intended to add to and amend that certain Static Rate Wholesale Agreement (the “Wholesale Agreement”) entered into by and between **BC Golf Guide / Golf The World Vacations** and **Fairmont Pacific Rim** and effective as of **May 1, 2014**. Capitalized terms not defined herein shall have the meaning given them in the Wholesale Agreement. Upon execution, this FIT Addendum shall become a valid and binding part of the Wholesale Agreement and shall replace and supersede those companion provisions in Schedules A and B of the Wholesale Agreement or of prior Addendums thereto. Except as explicitly set forth herein, all terms, conditions and obligations set forth in the Wholesale Agreement shall continue without modification or alteration.

- The rates, allotment, and terms below are being offered for **May 1, 2014 – April 30, 2015**.

(A) ROOM RATES – Summer 2014\*

Dates	Room Category	Single	Twin	Triple	Quad	Tax (%)	Meal Plan Included (Y/N)
<b>May 01, 2014 - Oct 31, 2014</b>	Fairmont Room	\$352.00	\$352.00	\$382.00	\$412.00	16.5	N
	Deluxe City View	\$382.00	\$382.00	\$412.00	\$442.00	16.5	N
	Deluxe Partial Harbour View	\$402.00	\$402.00	\$432.00	\$462.00	16.5	N
	Deluxe Pool View	\$432.00	\$432.00	\$462.00	\$492.00	16.5	N
	Signature Harbour Mountain View	\$432.00	\$432.00	\$462.00	\$492.00	16.5	N
	Signature Ofuro Room	\$482.00	\$482.00	n/a	n/a	16.5	N
	Stanley Park View Suite	\$532.00	\$532.00	\$562.00	\$592.00	16.5	N
	Coal Harbour Corner Suite	\$572.00	\$572.00	\$602.00	\$632.00	16.5	N
	Pool View Suite	\$652.00	\$652.00	\$682.00	\$712.00	16.5	N
	Fairmont Gold City View	\$472.00	\$472.00	\$522.00	\$572.00	16.5	Y
	Fairmont Gold Harbour Mountain View	\$512.00	\$512.00	n/a	n/a	16.5	Y
	Fairmont Gold Suite	\$752.00	\$752.00	n/a	n/a	16.5	Y
	Fairmont Gold Corner Suite	\$1,102.00	\$1,102.00	\$1,152.00	\$1,202.00	16.5	Y

**NOTES:**

- \*All tax structures and percentages are subject to change without notice.
- \* Rates are net, non-commissionable and in Canadian Dollars.
- \* Rates are based on room only.

(B) ROOM RATES – Winter 2014/15\*

Dates	Room Category	Single	Twin	Triple	Quad	Tax (%)	Meal Plan Included (Y/N)
Nov 01, 2014 - Apr 30, 2015	Fairmont Room	\$202.00	\$202.00	\$232.00	\$262.00	16.5	N
	Deluxe City View	\$232.00	\$232.00	\$262.00	\$292.00	16.5	N
	Deluxe Partial Harbour View	\$252.00	\$252.00	\$282.00	\$312.00	16.5	N
	Deluxe Pool View	\$282.00	\$282.00	\$312.00	\$342.00	16.5	N
	Signature Harbour Mountain View	\$282.00	\$282.00	\$312.00	\$342.00	16.5	N
	Signature Ofuro Room	\$332.00	\$332.00	n/a	n/a	16.5	N
	Stanley Park View Suite	\$382.00	\$382.00	\$412.00	\$442.00	16.5	N
	Coal Harbour Corner Suite	\$422.00	\$422.00	\$452.00	\$482.00	16.5	N
	Pool View Suite	\$502.00	\$502.00	\$532.00	\$562.00	16.5	N
	Fairmont Gold City View	\$322.00	\$322.00	\$372.00	\$422.00	16.5	Y
	Fairmont Gold Harbour Mountain View	\$362.00	\$362.00	n/a	n/a	16.5	Y
	Fairmont Gold Suite	\$602.00	\$602.00	n/a	n/a	16.5	Y
	Fairmont Gold Corner Suite	\$952.00	\$952.00	\$1,002.00	\$1,052.00	16.5	Y

**NOTES:**

\*All tax structures and percentages are subject to change without notice.

\* Rates are net, non-commissionable and in Canadian Dollars.

\* Rates are based on room only.

(C) ROOMS

**NON-ALLOTMENT / FREESSELL**

1. Reservations will be accepted on a Sell & Report basis. Reservations must be reported to the Hotel within 24 hours of booking confirmation to your client. Reservations not reported within 24 hours will only be accepted based on hotel availability at the time of the request. Please note: The Hotel reserves the right to terminate Sell & Report privileges at any time, and place the Travel Company on a request basis. Reservations will then be accepted from the Travel Company on a space available basis only.

(D) Reservation Contact Information

**FIT Booking Procedure** - Reservations & Rooming Lists for FIT Tour programs may be made directly through the central reservations number for Fairmont.

Fairmont Hotels & Resorts Central Reservations  
Contact: Fairmont Tour Services  
Email: [GRC.tourservices@frhi.com](mailto:GRC.tourservices@frhi.com)  
Tel: toll free within North America **1-888-274-0404**  
Fax: toll free within North America 1-888-568-8687  
Tel: outside North America 506-863-6309  
Fax: outside North America 506-877-3143

**Tour Group requests** - Tour Group requests may be made directly through the Hotel sales office.

Fairmont Pacific Rim Sales Office  
Contact: Melody Duvenage, Director of Tour & Travel  
Email: [melody.duvenage@fairmont.com](mailto:melody.duvenage@fairmont.com)  
Tel: **604-691-1860**  
Fax: 604-691-1999

(E) MEAL PLAN CHARGES

<b>Dates</b>	<b>Type/Description of Plan</b>	<b>Fees and Charges</b>		
		<u>Meal</u>	<u>Service Charge (%)</u>	<u>GST (%)</u>
<b>May 1, 2014 – Apr 30, 2015</b>	Full American Breakfast - Adult	\$35.00	18	5
	Full American Breakfast – Child Age 4-12	\$15.00	18	5

(F) OPTIONAL FEES AND CHARGES

- (i) DINING RESERVATIONS. With prior notification, meals can be arranged for all tour guests. All requests for meals should be made in writing to the Dining Reservations Office and must be indicated on the voucher in order to bill the master account.

Dining Reservation Fax/E-Mail: [GRC.tourservices@frhi.com](mailto:GRC.tourservices@frhi.com)

Please indicate if meals are required: \_\_\_\_\_Yes \_\_\_\_\_Declined

- (ii) PORTERAGE. Porterage charges have been established at \$6.50 round trip/per day, per bag/person. (exclusive of taxes)

\_\_\_\_\_ YES \_\_\_\_\_ DECLINE

2. ADDITIONAL HOTEL INFORMATION

- (A) Rooms. Single, double, and triple (or quad if applicable per Hotel) occupancy Rooms are subject to restrictions and based on availability. The Hotel appreciates your submission of smoking/non smoking and bed-type requests. Every effort will be made to accommodate these requests, based on availability.

- (B) Family Plan. Children 18 years old and under may stay at no extra charge in their parents' room (excluding meals) in room categories accommodating more than 2 persons. Where two rooms are required to accommodate a family, the single occupancy rate will be charged for each room (plus meals and service charges where applicable). Complimentary meals and gratuities will be offered to children 5 years old and under.

- (C) Check-In / Check-Out Time

Check-in: 4:00pm

Check-out: 12:00pm

Should a guest plan to arrive at the Hotel prior to applicable check-in time, Travel Company shall include this information on the rooming list or at the time of booking. Every effort will be made to accommodate early arrivals based on availability; however room type cannot be guaranteed.

- (D) Cancellation Policy

**FIT CANCELLATIONS**

FIT cancellation at 72 hours or less prior to arrival

- Condition: One night's full room and tax charges.

No Show reservations

- Condition: 100% of the full cost of the scheduled stay.

## GROUP CANCELLATIONS

Group cancellation at 30 days prior to arrival or less:

- Condition: 50% of the room charges for the full stay.

Group decreases from original space reported: 30-15 days:

- Condition: 50% of the room charges based on the decrease for full stay.

Group decreases from original space reported within 14 days or Full Cancellation:

- Condition: 100% of the room charges for the full stay.

Cancellation must be sent in writing to the Hotel's reservations office at:

Hotel Reservation E-mail: [GRC.tourservices@frhi.com](mailto:GRC.tourservices@frhi.com)

ACKNOWLEDGED AND AGREED TO BY:

### *Fairmont Pacific Rim*

Melody Duvenage, Director, Tour & Travel  
1038 Canada Place Way  
Vancouver, BC  
V6C 0B9

Direct: (604) 691-1860

Fax: (604) 691-1999

Email: [melody.duvenage@fairmont.com](mailto:melody.duvenage@fairmont.com)

Sincerely,



NAME: \_\_\_\_\_

TITLE: \_\_\_\_\_

On behalf of  
Fairmont Pacific Rim

SIGNATURE: \_\_\_\_\_

Name: Melody Duvenage

Title: Director, Tour & Travel

Date: November 19, 2013

DATE: \_\_\_\_\_

Written acceptance constitutes a binding agreement between **BC Golf Guide / Golf The World Vacations** and the Hotel; therefore, this document must be signed by a representative authorized to commit such arrangements on behalf of **BC Golf Guide / Golf The World Vacations**.

**SCHEDULE A**  
**2014/15 PROMOTIONS**

**PARTICIPATING HOTEL:** Fairmont Pacific Rim

**PROMOTION NAME:** Summer EBB

**TRAVEL WINDOW:** May 1, 2014 – October 31, 2014

**PROMOTION BLACKOUT DATES:** As per contract – Blackout dates

**TIER 1: Summer *Early* EBB – 25% off**

**BOOKING WINDOW:** Book by **January 31, 2014**

- \* Reservation requests must be clearly labeled with "**Summer Early EBB 25% off**" in order to be eligible for the promotion
- \* Offer is applicable to new FIT bookings for DELUXE room categories and higher (excludes Fairmont category and all Suites)
- \* Summer Early EBB, must be confirmed to hotel prior to **January 31, 2014**

**TIER 2: Summer EBB – 20% off**

**BOOKING WINDOW:** February 1, 2014 – April 30, 2014

- \* Reservation requests must be clearly labeled with "**Summer EBB 20% off**" in order to be eligible for the promotion
- \* Offer is applicable to new FIT bookings for DELUXE room categories and higher (excludes Fairmont category and all Suites)
- \* Summer EBB must be confirmed to hotel prior to **April 30, 2014**

**ADDITIONAL NOTES OR RESTRICTIONS:**

- \* Contract applies and bookings are into allotment with any above block requests on space available basis
- \* Offer is subject to change and other conditions may apply
- \* Offer is NOT combinable with any other promotions or Fairmont offers
- \* Value Add non-exclusive

**PARTICIPATING HOTEL:** Fairmont Pacific Rim

**PROMOTION NAME:** Winter EBB

**BOOKING WINDOW:** Book by **November 15, 2014**

**TRAVEL WINDOW:** November 1, 2014 – April 30, 2015

**PROMOTION BLACK OUT DATES:** As per contract – Blackout dates

**ADDITIONAL NOTES OR RESTRICTIONS:**

- \* Must be confirmed to hotel by **November 15, 2014**
- \* Contract applies and bookings are into allotment with any above block requests on space available basis
- \* Offer is applicable to new FIT bookings for **15% off** the contracted net rates for DELUXE category and higher (Discount is NOT applicable to Fairmont category or Suites)
- \* Reservations must be identified at time of booking as "**Winter EBB 15% off**" to be honored
- \* Offer is subject to change and other conditions may apply
- \* Offer is NOT combinable with any other promotions or Fairmont offers
- \* Offer is non-exclusive

**SCHEDULE B**  
**NON-ALLOTMENT / FREESELL\***

Date Range	Room Category	Room Block	Cut-off	Cancellation
May 1, 2014 – Oct 31, 2014	Fairmont Room Deluxe City View Signature Harbour Mountain View	FREESELL	7 Days	72 Hours
Nov 1, 2014 – Apr 30, 2015	Fairmont Room Deluxe City View Signature Harbour Mountain View	FREESELL	3 Days	

Reservations for all other room categories will be accepted from the Travel Company on a space available basis only.

**\* Should the hotel advise a stop-sell date, FREESELL will cease immediately in the affected room category(s). All existing reservations must be reported within 24 hours.**

Due to periods of high occupancy, black out or restricted dates occur over the following dates:

**2014 BLACK OUT DATES:**

- May 3, 27, 28, 2014
- June 19, 2014
- July 9-12, 2014
- August 2, 9, 10, 12 & 13, 2014
- October 25, 2014
- November 27, 28 & 29, 2014

**2015 BLACK OUT DATES:**

- January 9, 2015
- March 16, 17, 18, 2015

For unexpected future blackout dates, the Hotel will issue a STOPSELL notice. Please provide your contact for such reports.

Name: \_\_\_\_\_ Email: \_\_\_\_\_

*Fairmont*  
**PACIFIC RIM**  
**GUEST ROOM CATEGORY DESCRIPTIONS**

**FAIRMONT ROOM**

Fairmont rooms showcase views of the historic and financial districts of Vancouver Surrounded by the dramatic architecture of the city skyline; these elegantly appointed rooms offer modern contemporary décor and luxurious oversized marble spa bathrooms. These spacious 400 square foot guestrooms provide either one King or two Queen sized beds.

**DELUXE CITY VIEW**

Expansive city skylines and a stunning view of Vancouver's Heritage business district can be seen from our Deluxe rooms. Located on the highest floors of the hotel, elegantly appointed with a modern contemporary décor, these spacious 400 square foot guestrooms feature luxurious oversized marble spa bathrooms, one King sized bed or two queen size beds.

**DELUXE PARTIAL HARBOUR VIEW**

Stunning Partial Harbour Views of can be seen from these deluxe rooms. Elegantly appointed with a modern contemporary décor, these spacious 400 square foot guestrooms feature luxurious oversized marble spa bathrooms, one King sized bed or two queen size beds.

**DELUXE POOL VIEW**

Deluxe Pool View rooms feature exclusive private patios, some with outdoor fireplaces, overlooking the hotel's signature pool terrace, cabanas and palm trees. Elegantly appointed with modern contemporary décor, these spacious 400 square foot guestrooms offer a King sized bed or two queen size beds, and a luxurious oversized marble spa bathroom.

**SIGNATURE HARBOUR MOUNTAIN VIEW**

Our Signature Harbour Mountain View rooms boast panoramic views of Vancouver's breathtaking Coal Harbour, Stanley Park and snow-capped North Shore Mountains. Elegantly appointed with a modern contemporary décor and luxurious oversized marble spa bathrooms, these spacious 400 square foot guestrooms offer either one King or two Queen sized beds.

**SIGNATURE OFURO**

Vancouver's finest and most stunning panoramic views can be enjoyed from the comfort of our spacious 500 square foot Signature Ofuro rooms. Featuring a luxurious oversized marble spa bathroom with Japanese deep soaker Ofuro jetted tub, these King bedded guestrooms are elegantly appointed with a modern contemporary décor overlooking magnificent Coal Harbour, Canada Place and the North Shore Mountains.



### **STANLEY PARK VIEW SUITE**

Located on the South West corner of the hotel, these suites offer stunning views of the world famous Stanley Park and Coal Harbour. Elegantly appointed with modern contemporary décor and luxurious oversized marble spa bathrooms, these spacious 800 square foot corner suites offer a King sized bed, double sofa-bed and second bathroom. This suite also features a luxurious deep-soaker jetted tub.

### **COAL HARBOUR VIEW SUITE**

Featuring stunning views of the bustling port of Coal Harbour, these one bedroom suites are elegantly appointed with a modern contemporary décor and luxurious oversized marble spa bathrooms. Spacious at 950 square feet, these corner suites offer a King sized bed, double sofa-bed and second bathroom. These suites feature a private patio and a living area that can accommodate six to eight guests for an intimate reception.

### **POOL VIEW SUITE**

One of a kind in Vancouver, these unique one bedroom suites feature private patios with outdoor fireplaces, showcasing views of the property's signature pool terrace, complete with cabanas and palm trees. Elegantly appointed with a modern contemporary décor and luxurious oversized marble spa bathrooms, these spacious 800 square foot suites also offer a spacious wet bar, second bathroom, King bed and double sofa-bed. The living area can comfortably accommodate eight to ten guests for an intimate reception.

### **FAIRMONT GOLD CITY VIEW**

Located on the 20th and 21st floors, Fairmont Gold provides "the lux life" complete with private check-in, exclusive concierge & butler service, a signature lounge featuring daily complimentary breakfast, evening canapés, and a private terrace overlooking Coal Harbour, Stanley Park and the snow-capped North Shore Mountains. Guestroom décor is rich, elegant and luxurious, complete with oversized marble spa bathrooms – perfect for pampering and relaxation. Featuring spectacular city skyline views, these spacious 400 square foot guestrooms offer one King sized bed or two Queen beds.

### **FAIRMONT GOLD HARBOUR MOUNTAIN VIEW**

Located on the 20th and 21st floors, Fairmont Gold provides "the lux life" complete with private check-in, exclusive concierge & butler service, a signature common lounge featuring daily complimentary breakfast, evening canapés, and a private terrace overlooking Coal Harbour, Stanley Park and the snow-capped North Shore Mountains. Guestroom décor is rich, elegant and luxurious, complete with oversized marble spa bathrooms – perfect for pampering and relaxation. These spacious 400 square foot guestrooms offer one King sized bed.

### **FAIRMONT GOLD SUITE**

Fairmont Gold provides "the lux life" complete with private check-in, exclusive concierge & butler services, a signature lounge featuring daily complimentary breakfast, evening canapés, and a private terrace overlooking Coal Harbour, Stanley Park and the snow-capped North Shore Mountains. Guestroom décor is rich, elegant and luxurious, complete with oversized marble spa bathrooms – perfect for pampering and relaxation. Located on the 21st and 22nd floor, an urban oasis high in the sky; this spacious one bedroom suite features unobstructed panoramic views and 900 square feet of absolute luxury with two full bathrooms, King size bed and double sofa-bed. The living area of this suite can comfortably accommodate four guests for an intimate reception.

### **FAIRMONT GOLD CORNER SUITE**

Fairmont Gold provides "the lux life" complete with private check-in, exclusive concierge & butler service, a signature lounge featuring daily complimentary breakfast, evening canapés, and a private terrace overlooking Coal Harbour, Stanley Park and the snow-capped North Shore Mountains. Guestroom décor is rich, elegant and luxurious, complete with oversized marble spa bathrooms – perfect for pampering and relaxation. Located on the 12th to 21st floors, these oversized corner suites feature breathtaking impressive views. With 1200 square feet of spacious elegance, complete with private patio, two full bathrooms, King size bed and double sofa-bed, these suites are the epitome of luxury. The living area can comfortably accommodate ten to fifteen guests for an intimate reception.





### **Guestrooms ~ Common Amenities**

All hotel rooms at ***Fairmont Pacific Rim*** offer the following amenities:

- ICE (Interactive Customer Experience™) by Intelity
- Stearns & Foster luxury beds featuring luxurious linens
- 100% cotton oversized bath towels
- Lavish terry bathrobes
- Twice daily housekeeping services including evening refresh service
- Expansive, spacious marble bathrooms with either deep soaker tub and/or luxurious spa shower
- LCD TV in all bathrooms with BOSE sound system
- State-of-the-art technology including wired and wireless high speed internet access with media panel
- Bed-side touch panel which controls guestroom contour lighting, temperature, drapes & entertainment
- 42" flat screen HDTV with in-room Pay-Movies/Games and Video Check-Out
- State-of-the-art surround sound
- 20 HD Channels, plus 6 music stations in addition to standard television channels
- Alarm clocks with iPod connectivity
- Telephones with speaker phone, DID and voice mail
- In room business amenities; computer data port, large working desk, halogen desk lamp & media connectivity kit
- In room safe
- Fully stocked refrigerated private bar with snacks and sundries
- Amenities by Le Labo, New York
- Nespresso coffee maker & tea kettle
- 24hr In Room Dining Services
- Air conditioning & heating available year round
- Hairdryer
- Windows which open
- Iron/ironing board
- Umbrella, uniquely designed for Fairmont Pacific Rim

Fairmont Pacific Rim offers wireless internet access in all guestrooms, a feature that is complimentary for our **Fairmont President's Club** members.

### **Amenities on Request**

The following amenities may be available in selected Vancouver hotel rooms. Please indicate the request in your on-line reservation, or ask one of our reservation agents.

- Adjoining rooms
- Crib
- Juliette balcony
- Patio
- Sofa-bed
- Wet Bar
- Children amenities (please contact concierge to arrange)
- Pet amenities (please contact concierge to arrange)



### **Fairmont Gold ~ Common Amenities**

All Fairmont Gold guestrooms at Fairmont Pacific Rim offer the following amenities:

- iPad 2 devices in all guestrooms featuring ICE (Interactive Customer Experience™) by Intelity
- Stearns & Foster Luxury Beds
- 100% cotton finest Italian oversized Mascioni bath towels and Mascioni linens
- Lavish terry Mascioni bathrobes & slippers
- Twice Daily Housekeeping Services including Evening Refresh Service with amenity
- Expansive, spacious marble bathrooms with either deep soaker tubs and/or luxurious spa shower
- LCD TV's in all bathrooms with BOSE sound system
- State-of-the art technology including wired and wireless high speed internet access with media panel
- Touch panel which controls guestroom contour lighting, temperature, drapes & entertainment
- 42" flat screen HDTV with in-room Pay-Movies/Games and Video Check-Out
- State of the Art Surround Sound
- 20 HD Channels, plus 6 Music stations in addition to standard television channels
- Alarm clocks with iPod connectivity
- Telephones with speaker phone, DID and voice mail
- In room business amenities; computer data port, large working desk, halogen desk lamp & media connectivity kit
- In room safe
- Fully stocked refrigerated private bar with snacks and sundries
- Le Labo, New York amenities
- Nespresso Coffee Maker & Tea kettle
- 24hr In Room Dining Services
- Air Conditioning & Heating available year round
- Hairdryer
- Windows which open
- Iron/Ironing Board
- Umbrella, uniquely designed for Fairmont Pacific Rim

### **Amenities on Request**

The following amenities may be available in selected guest rooms and are on request basis only.

- Adjoining rooms
- Crib
- Rollaway bed
- Juliette balcony
- Patio
- Sofa-bed
- Children amenities (please contact concierge to arrange)
- Pet amenities (please contact concierge to arrange)